

**IS BRAZIL DIFFERENT?  
RISK, DOLLARIZATION, AND INTEREST  
IN EMERGING MARKETS<sup>1</sup>**

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**Summary:** With a panel-data approach, this paper expands the scope of the financial dollarization literature to investigate the determinants of the real interest rate in emerging economies. This is found to depend on inflation volatility and inflation acceleration, as well as on public debt size, investment-grade status, and per capita income. Deposit dollarization, as anticipated in an analytical model, reduces the real interest rate. The empirical results are used to investigate the mystery of Brazil's very high real interest rates.

**JEL Classification:** E43, F31, O16, O23, O54

**Key words:** *financial dollarization, interest rates, emerging economies, panel data, Brazil*

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## I. Introduction

In a seminal paper on financial contracts and risks in emerging economies, de la Torre and Schmukler (2004) argue that dollar contracts at home and in a foreign jurisdiction are rational responses of agents trying to cope with high systemic risks. Such risks include interest rate and exchange rate volatility, default risk, loss given default due to poor contract enforcement, and dilution and confiscation risks. In an environment of high systemic risk, currency mismatches, perhaps first highlighted in the “original sin” hypothesis (Eichengreen and Hausmann, 1999), can be understood as risk-mitigating mechanisms. The original sin hypothesis poses that currency mismatches are the result of international market failures that prevent the issuance of local-currency-denominated bonds abroad. This contrasts with our focus, which emphasizes systemic risk as the main culprit for the mismatches.

De la Torre and Schmukler explicitly assume that investors are not compensated through the return on a given financial contract for risks that are diversifiable by the use of other contracts. Thus, for example, if the interest rate on a long-duration local-currency contract does not compensate investors for the risk of unexpected changes in inflation, such risk will be hedged via, say, a dollar contract. Similarly, if the interest rate on a contract written at home does not compensate investors for the confiscation risk, such risk will be diversified away by writing the contract in a foreign jurisdiction.

This lack of attention to interest rate differentials as part of risk-coping in emerging economies is also present in the rapidly growing literature on financial dollarization—defined as the use of a stronger foreign currency domestically as a credit instrument and a reserve of value.<sup>2</sup> The dominant

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<sup>2</sup> Cf. the papers in Armas, Ize, and Levy-Yeyati (2006), plus Barajas and Morales (2003), De La Torre and Schmukler (2004), De Nicoló, Honohan, and Ize (2005), Galindo and Leiderman (2005), IADB (2005), Ize and Levy-Yeyati (2003), Levy-Yeyati (2006), Rogoff and Savastano (2003). We use indifferently the terms ‘dollarization’, ‘financial dollarization’, and ‘deposit dollarization’ to express the same empirical concept, namely, the ratio of foreign currency deposits to total banking

paradigm in this literature is the so-called minimum variance portfolio (MVP) hypothesis, according to which the volatility of returns are key to explaining financial dollarization. In this framework, more often than not the local-currency interest rate is assumed to be given by an interest parity condition that is unrelated to the degree of financial dollarization. Thus, Ize and Levy-Yeyati (2006, p. 39), although recognizing cases in which deviations of the dollarization ratio from MVP allocations are associated to high real domestic interest rates, flatly assert that: “...*financial dollarization is immune to systematic differences in rates of return (through arbitrage, interest rates adjust to equalize ex ante rates of return). Instead, financial dollarization is all about risk differences.*”

Another view of financial dollarization sees the quality of institutions as a key driver of contract dollarization (Levy-Yeyati, 2006). There are many ways a poor institutional environment may boost dollarization. When institutional quality is low, the government may be unable to assure debt holders that it will not inflate away the real burden of local-currency debt. In this case, a credible commitment mechanism may be achieved by issuing dollarized debt (Calvo and Guidotti, 1990). On a related interpretation, implicit government guarantees about the exchange rate value may generate mispricing of risks and excess dollarization. De la Torre et al. (2003) argue that government guarantees were an important determinant of the contract dollarization during Argentina’s currency board regime, but the argument is also applicable for countries with more flexible exchange rate regimes that exhibit “fear of floating” (Calvo and Reinhart, 2002).

Irrespectively of particular theoretical models, it stands to reason that the same systemic risks—price volatility, default, loss-given-default, dilution, and confiscation—that explain dollarization should also generate high real local-currency interest rates. To witness, Brazil, despite its high systemic risks,

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deposits in a given country. Our use of the term ‘dollarization’ should not be associated with the earlier literature on currency substitution, as it in fact refers to the phenomenon of asset substitution.

notably avoided deposit dollarization, and developed a deep local financial market almost entirely in domestic currency: short duration is pervasive but what calls most attention are the country's persistently very high real interest rates. It is, therefore, somewhat surprising that not a single one of the papers in the empirical dollarization literature deal with the local-currency interest rate as an associated dependent variable.

One purpose of this paper is to expand the scope of the financial dollarization literature to analyze the effect of deposit dollarization on the real interest rate in emerging economies. For this endeavor, we make use of the most recently available cross-country multi-year data sets developed by international agencies and other researchers (including some of our own). Our results, obtained by use of appropriate instrumental-variable and panel-data econometric techniques, confirm the presumption that systemic risks increase the real interest rate. They also document the existence of a trade-off between real interest rates and deposit dollarization – for given systemic risks, the more financial dollarization a country has the lower is its local-currency real interest rate.

Our second objective is to throw some light on the factors behind the mystery of very high real interest rates in Brazil, a subject of much dispute in the country<sup>3</sup>. In particular, we want to determine the role of systemic risks and restrictions to dollarization in the explanation of Brazil's continually high real interest rates, even after the adoption of floating exchange rates and inflation targeting in early 1999. A supplementary exercise investigates how much of the post-1999 excess of Brazil's actual real interest rate over our panel-based estimation can be attributed to the actions of a prudent Central Bank trying to establish the credibility of its brand-new inflation-targeting regime.

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<sup>3</sup> Cf. Arida, Bacha, and Lara-Resende (2005); Barcelos-Neto and Portugal (2006); Fraga (2005); Gonçalves, Holland, and Spacov (2007); Miranda and Muinhos (2003); Muinhos and Nakane (2006); Salles (forthcoming).

The paper is organized as follows. The following section outlines a simple analytical model that demonstrates how systemic risks and the degree of dollarization can affect the real local-currency interest rate. Section three describes the data and empirical methods. Section four presents and discusses the econometric results. Section five analyzes the Brazilian case. Section six concludes. Detail on data sources and procedures are in Appendix.

## II. Analytical Model

This section's purpose is to illustrate in a very simple model the price-quantity trade-offs involved in the choice between dollar and local-currency (peso) denominated bonds. The model's main point is that reductions in the dollar share of debt generate a higher equilibrium real peso interest rate if there is no parallel diminution in underlying systemic risks.

Suppose that a representative domestic agent can choose from two types of securities: peso bonds, which yield a nominal interest rate of  $i_p$  in pesos; and dollar bonds, which pay a return of  $i_D$  in dollars<sup>4</sup>. Dollar inflation is assumed to be zero. The domestic economy is relatively small, so that the interest rate  $i_D$  can safely be assumed exogenous. The domestic agent values wealth in terms of peso's purchasing power, meaning that he converts any financial resources generated abroad or at home into its real value in pesos to infer the implied utility. Let  $W_0$  be the domestic agent's initial wealth in real pesos. One period later, his wealth will be given by

$$(1) \quad W_1 = [(1 + i_p - \pi)\theta_p + (1 + i_D + q)\theta_D]W_0,$$

where  $\pi$  is the inflation rate and  $q$  is the rate of real exchange rate depreciation between periods 0 and 1; and  $\theta_p$  and  $\theta_D$  are, respectively, the

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<sup>4</sup> Within the analytical framework presented herein, a richer set of available securities could be conceived, such as price indexed and onshore/offshore bonds. Nonetheless, the distinction between domestic and foreign currency bonds suffices and more clearly demonstrates the key point of the model.

shares of peso and dollar bonds in domestic agent's portfolio (where, of course,  $\theta_p + \theta_D = 1$ ).

We assume that the inflation rate and the real exchange rate depreciation rate are normally distributed random variables. Furthermore, the representative domestic agent has a utility function with constant absolute risk aversion,  $U(W) = -\exp\{-\gamma W\}$ , where  $\gamma > 0$  is the coefficient of absolute risk aversion. The domestic agent's problem is to choose a portfolio (i.e., the value of the share  $\theta_p$  or, equivalently, of the share  $\theta_D$ ) to maximize utility given the constraint (1). If wealth  $W_1$  is normally distributed (which is the case given our assumptions about  $\pi$  and  $q$ ), maximizing the expected value of  $U(W_1) = -\exp\{-\gamma W_1\}$  is equivalent to maximizing  $E(W_1) - \frac{\gamma}{2} \text{Var}(W_1)$ , where  $E(\cdot)$  and  $\text{Var}(\cdot)$  are the expectation and variance operators given the information available as of period 0. Using the fact that  $\theta_p + \theta_D = 1$ , this maximization problem yields the following expression:

$$(2) \quad [i_p - E(\pi)] - [i_D - E(q)] = \gamma W_0 \{ [\text{Var}(\pi) - \text{Cov}(\pi, q)] \\ - \theta_D [\text{Var}(\pi) + \text{Var}(q) + 2\text{Cov}(\pi, q)] \}$$

To relate the issues addressed in this paper to the “minimum portfolio variance” explanation of financial dollarization, we rearrange equation (2), placing  $[\text{Var}(\pi) + \text{Var}(q) + 2\text{Cov}(\pi, q)]$  in evidence, which yields:

$$(3) \quad [i_p - E(\pi)] - [i_D - E(q)] = \gamma W_0 [\text{Var}(\pi) + \text{Var}(q) + 2\text{Cov}(\pi, q)] \\ \{ [\text{Var}(\pi) + \text{Cov}(\pi, q)] / [\text{Var}(\pi) + \text{Var}(q) + 2\text{Cov}(\pi, q)] - \theta_D \}$$

Ize and Levy-Yeyati (2003) demonstrate that the “minimum portfolio variance” share of dollar deposits (which we will denominate as *MVP*) is given by:

$$(4) \quad MVP = [\text{Var}(\pi) + \text{Cov}(\pi, q)] / [\text{Var}(\pi) + \text{Var}(q) + 2\text{Cov}(\pi, q)]$$

Moreover,

$$(5) \quad \text{Var}(e) = [\text{Var}(\pi) + \text{Var}(q) + 2\text{Cov}(\pi, q)]$$

where  $Var(e)$  is the variance of the nominal exchange rate.

Introducing (4) and (5) in (3), we obtain the following simplified relation:

$$(6) \quad [i_p - E(\pi)] - [i_D - E(q)] = \gamma W_0 Var(e) \{MVP - \theta_D\}$$

Equation (6) shows that uncovered interest parity does not hold in our model provided that actual dollarization ( $\theta_D$ ) differs from the minimum variance portfolio dollarization ( $MVP$ ). Instead, there is a risk premium between the ex ante real returns of peso ( $i_p - E(\pi)$ ) and dollar ( $i_D - E(q)$ ) bonds, which is positively related to the minimum variance portfolio dollarization ( $MVP$ ) and negatively related to actual dollarization ( $\theta_D$ ). Therefore, the less dollarized the economy is (*vis-à-vis* “optimum” dollarization given by  $MVP$ ), the higher will be the equilibrium real peso interest rate (*vis-à-vis* the interest parity rate).

Equation (6) represents a demand for bonds. Ize and Levy-Yeyati (2003) close the model by postulating a supply side that is the mirror image of the demand side for bonds. We choose not to do so and opt instead to treat the currency composition of bond supply as a predetermined variable, cognizant of local governments’ importance in its determination, through both rules and regulations and public debt composition. Thus, we leave the supply side unspecified, and merely ask how the demand-side equilibrium is affected if the available shares of peso and dollar bonds change.

The model’s main message can thus be summarized as follows. If there is no alteration in underlying systemic risks, any change in the composition of bonds (quantities) will have effects on real interest rates (prices). Thus, for example, a strategy of forcing a “dedollarization”, if it doesn’t properly address the fundamental macroeconomic risks of the economy, may only transform one problem (vulnerability to exchange rate shifts) into another (high real interest rates).

This framework is used as a generic benchmark for an empirical analysis on the determination of real domestic interest rates in emerging market economies, which contemplates a series of other systemic risks and policy-related variables, as suggested in the dollarization literature and on the debate on Brazil's high real interest rates.

### **III. Data and Estimation Methods**

We use equation (6) as a departure point for the analysis of the determination of the real domestic-currency interest rate in emerging markets. This rate is assumed to be a function of actual and MVP dollarization, as well as of systemic risks and policy-related variables suggested in the dollarization literature and in the debate on interest rates in Brazil. See the Appendix for sources and construction details of each variable. The regressors we consider can be conveniently grouped into three types:

(i) price-dilution risks, captured by the minimum variance portfolio variable (MVP) previously discussed, and by a delta-inflation variable (this year's inflation minus last years' inflation) measuring inflation acceleration. In the following we will informally refer to MVP simply as (relative) inflation volatility. Inflation acceleration on the other hand captures a possible inadequacy of our measured real local-currency interest rate (RIR), which subtracts on-going inflation from the nominal interest rate. Suppose investors are concerned with next-period wealth and extrapolate current inflation trends. Then, when inflation accelerates, as a protection mechanism investors might demand a higher RIR and a higher dollar deposit share.

(ii) sovereign-default risk, quantified by the size of the public debt to GDP ratio; by a dummy variable indicating whether the country is investment grade or not according to Standard&Poor's<sup>5</sup>; and by the country's per capita

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<sup>5</sup> S&P's specific country-ratings converted into a numerical sequence were also tested with poorer unreported results.

income (a variable often used in the dollarization literature (e.g., Levy-Yeyati, 2006) as a generic proxy for governance quality).

(iii) policy-environment variables, captured by a 0-to-5 scale measuring the degree of legal restrictions on onshore dollar deposits; by a 0-to-100 index of capital account liberalization constructed by Sebastian Edwards (2005); and by the complement of the World Bank 0-to-100 “rule-of-law” index<sup>6</sup> -- the later as a proxy to the “jurisdictional uncertainty” concept proposed in Arida, Bacha, and Lara-Resende (2005) to capture government-related uncertainties besieging financial investors in weak jurisdictions.

Further to these variables, earlier experiments indicated that the real local-currency interest rate was a strongly autoregressive variable, thus, its one-period lagged value was included as a further regressor in the equation.

Our data-set spans from 1996 to 2004 across 66 countries from different parts of the world, including emerging market and OECD economies, and therefore we have relatively few time-series observations in an unbalanced panel. Table 1 lists the countries in our sample, divided into ‘speculative grade’ and ‘investment grade’ sovereigns according to Standard and Poor’s. Table 2 presents basic statistics for the variables in the model, indicating their mean, median, maximum and minimum values, and standard deviations. Table 3 is a matrix of correlations between these variables.

We proceed in two steps that are summarized in Graph 1<sup>7</sup>. In step I we use the policy-environment variables to generate an instrument for the dollarization ratio, which subsequently enters the equation determining the real interest rate together with the systemic risk regressors (step II). The two-step procedure is necessary because the real interest rate and the dollarization ratio are jointly determined variables in a supply-and-demand model for local currency and dollar bonds, of which our equation (6) is merely its demand

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<sup>6</sup> Other World Bank institutional quality indicators were tested, with poorer results.

<sup>7</sup> We’re indebted to Fernando Velloso for suggesting this procedure, as in previous versions we only estimated reduced form equations for both dollarization and the real interest rate, rather than the structural demand equation for the latter.

side. Thus, the dollarization ratio is positively correlated to the error term of the interest rate equation, and, if not properly instrumented, its coefficient will be biased toward a positive value. The correction of this bias requires an appropriate choice of instruments for the dollarization ratio—i.e., exogenous variables that are simultaneously not correlated with the error term of the interest rate equation and strongly correlated with the dollarization ratio. Fortunately, these instruments are at hand in our regressor set, namely, the three policy-environment variables: restrictions-to-dollarization, degree-of-capital-account-liberalization, and rule-of-law-index. This is indeed how we visualized the “supply side” in our analytical model—it’s given by government ordinance. Previous research (Levy-Yeyati, 2006, for example) had already indicated the fundamental importance of the restrictions-to-dollarization variable to determine actual dollarization. Our results below indicate the complementary relevance of capital account controls and rule-of-law. Furthermore, previous research (Gonçalves, Holland, and Spacov (2007) and Salles (forthcoming)) also found that at least two of our three policy-related variables, namely, capital controls and rule of law, do not belong to the real interest rate equation. Our own initial estimations (not reported) indicated that dollarization restrictions do not belong there either.

Thus, in a first step we generate an instrument for deposit dollarization, which is as the fitted values of the auxiliary regression:

$$(7) \quad dollar_{it} = \beta_0 + \beta_1 R_{it} + \beta_2 JU_{it} + \beta_3 CAPLIB_{it} + \eta_{it}$$

where:  $t = 1996, \dots, 2004$ ,  $i = 1, \dots, 53$ ; *dollar* is the bank deposit dollarization ratio, *R* an the index of restrictions on holdings of foreign currency deposits by residents (developed at the IMF and made available in Levy-Yeyati (2006)); *JU*, or jurisdictional uncertainty, is the complement to the World Bank rule-of-law 0-to-100 index; *CAPLIB* is the 0-to-100 capital account liberalization index described in Edwards (2005); and  $\eta$  is the error term. This equation was estimated according to a random effect model to generate the instrumental

variable for the dollarization ratio ( $D^*$ ) subsequently used in the second-step regression for the interest rate equation.

The general equation for the second-step estimation of the real interest rate ( $r$ ) is as follow:

$$(8) \quad r_{it} = \gamma_t + \omega_i + \beta_1 r_{it-1} + \beta_2 D^*_{it} + \beta_3 MVP_{it} + \beta_4 \Delta\pi_{it} + \beta_5 B_{it} + \beta_6 IGRADE_{it} + \beta_7 y_{it} + \varepsilon_{it}$$

where:  $\gamma_t$  and  $\omega_i$  are respectively the time and country specific effects,  $D^*$  is the instrument for the dollarization ratio,  $MVP$  is the minimum variance portfolio (see appendix for more details on its construction),  $\Delta\pi$  is the variation of the CPI inflation rate,  $B$  is fiscal debt to GDP,  $IGRADE$  is sovereign risk measured by the Standard & Poor's ratings as captured by a dummy variable for the investment grade category,  $y$  is per capita income, and  $\varepsilon$  is the error term.

In dynamic panel data models where the autoregressive parameter is moderately large and the number of time series observations is moderately small, exactly as in our dataset, Blundell and Bond (1998) find the widely used linear Generalized Method of Moments (GMM) estimator obtained from the first differences of the sample variables to have large finite sample biases and poor precision in simulation studies. Lagged levels of the series provide weak instruments for first differences in this case (see Alonso-Borrego and Arellano, 1999; and Blundell and Bond, 1998). When estimating dynamic models for the equation of the real interest rate we were therefore interested in transformations that allowed the use of lagged endogenous variables as instruments in the transformed equation. Thus, to estimate the real interest rate equation with its one-year lagged value as one of the regressors, we adopted a two-step GMM system estimation (level and difference combined, GMM-SYS) proposed by Blundell and Bond (1998), based on Arellano and Bond (1991) and Arellano and Bover (1995). In this, the one-lagged real interest rate is treated as an endogenous variable and the two-lagged real

interest rate is an additional instrument<sup>8</sup>. We also used the variance of the two-step estimation to deal with the downward bias in variance estimation in small samples (Windmeijer, 2000). The consistency of GMM estimators depends on whether lagged values of the explanatory variables are valid instruments. We addressed this by considering two specification tests. The first is a Sargan test of overidentifying restrictions, which tests the overall validity of the instruments<sup>9</sup>. The second test examines the null hypothesis that the error term is not serially correlated<sup>10</sup>. In both tests the model specifications are supported as the null hypothesis is not rejected (see Table 5).

#### **IV. Empirical Findings**

Statistical results are reported in Tables 4 and 5. Consider initially the results of the instrumental regression (3) for the dollarization ratio, in Table 4. All coefficients are significant at 5% and R2 is equal to .33. Local restrictions to dollar holdings as expected have by far the strongest impact on dollarization -- as they go from a minimum of zero to a maximum of 5, dollarization declines by 36.25pp, a figure not very different from the value of the constant term in the equation (which means that as restrictions are at a maximum, dollarization is not significantly different from zero). Jurisdictional uncertainty as captured by the complement to the WB 0-to-100 rule-of-law index is also relevant -- as it goes from zero to 100, dollarization increases by 25pp. Finally, the 0-to-100 capital liberalization index is also significant -- as

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<sup>8</sup> Several types of panel unit root tests were run, but they are not reported here for convenience. In general, they strongly fail to accept the null hypothesis of presence of unit root. They are available upon request.

<sup>9</sup> We use the two-step version of the GMM system estimator to obtain the Sargan test statistics, as the one-step version of the Sargan test over-rejects the validity of the set of instruments in presence of heteroskedasticity. However, it is well known that the Sargan test may have low power in finite sample. To have some indication of the power of the test, we estimated the real interest rate equations with its endogenous lagged one year value as an additional (but invalid) instrument in the transformed equations. This test overwhelmingly rejects the null hypothesis of instrument validity.

<sup>10</sup> Arellano and Bond's (1991) test of serial correlation suggests that the error terms are white noise.

capital controls are reduced from a maximum of 100 to a minimum of zero, the dollarization ratio declines by 9.5pp.

The dollarization ratio thus instrumented, denoted by  $D^*$ , has a significant negative impact on the real interest rate, as indicated in the regressions in Table 5. In the following, we consider regression (6) of this table, which includes all variables specified in equation (6) of the previous section. The coefficient of  $D^*$  is 0,0011, which means that, as dollarization rises from zero to 100, the interest rate declines by 1.1 percentage point (pp) on impact, and by 2.3pp in the long run (this last figure is obtained by dividing the impact coefficient by 1 minus .511, and multiplying the result by 100, where .511 is the coefficient of the one-year lagged interest rate). Interestingly enough, when we substitute actual by instrumented dollarization in the regression (not shown), the coefficient of this variable becomes positive (although not significant). This is as expected, on the presumption that shocks to the interest rate equation are positively correlated to actual dollarization. On the other hand, the policy-environment variables used in the instrumental regression have no reason to be correlated to the error term of the interest rate equation; hence, by using the instrumental procedure, we're able to overcome the simultaneous equation problem and correctly estimate a negative coefficient for the dollarization ratio, as anticipated in the analytical model.

Our findings also throw quantitative light on the impact of jurisdictional uncertainty (measured by rule of law) and capital account controls in the domestic interest rate, as first suggested by Arida, Bacha and Resende (2005). We found that these policy-related variables do not directly belong to the interest rate equation (this is as in Gonçalves, Holland, and Spacov, 2007, and in Salles, forthcoming), but they have a small indirect impact on it, through their effect on dollarization. These indirect effects can be calculated by multiplying the coefficients of each of these policy-related

variables in the dollarization-ratio regression (regression 3, Table 4) by the coefficient of the instrumented dollarization ratio,  $D^*$ , in the real interest rate regression (regression 6, Table 5). Thus, as jurisdictional uncertainty rises from zero to 100, the real interest rate increases by 0.03pp on impact and by 0.06pp in the long-run. As capital-account liberalization goes from zero to 100, the real interest rate declines by 0.01pp on impact and by 0.02pp in the long run. Finally, as dollarization restrictions rise from a minimum of zero to a maximum of 5, the real interest rate rises by 0.04pp on impact and by 0.08pp in the long run. Hence, although significant, the effects of these policy-environment variables on the real interest rate are very small.

Consider now the impact of the price-dilution risk variables on the interest rate. Firstly, the real interest rate is positively associated to MVP (interpreted here as a proxy to the volatility of inflation relative to the volatility of the sum of itself with that of the real exchange rate). As this inflation-volatility ratio increases from 0 to 1, the real interest rate increases by 0.3pp on impact and by 0.6pp in the long run. Contrary to the expectations of the theoretical model, this is much smaller than, not equal in absolute value to, 100 times the coefficient of the instrumented dollarization ratio,  $D^*$ —a result that we attribute to the difficulties of properly estimating volatility in a panel-based regression (we estimated the volatilities year-by-year for each country using 12 monthly observations for the relevant variables). The coefficient of the inflation-acceleration variable indicates that as yearly inflation increases by, say, 10pp, the real interest rate increases by 0.1pp on impact and by 0.2pp in the long run.

Our three proxies for sovereign-default risk all work very well, indicating that they probably capture different aspects of such risk. We consider particularly significant the results obtained for IGRADE—i.e., the 1-0 dummy variable indicating whether a country is investment grade or not according to S&P. Investment grade status reduces the real interest rate by a

full 2pp on impact and by a whooping 4pp in the long run. Per capita income (measured in units of 1,000 dollars) has also a very strong impact – an increase in per capita income of \$1,000 reduces the real interest rate by 0.8pp on impact and by 1.6pp in the long run. This effect is probably highly nonlinear, fading away for the largest per-capita income figures, but we’re not able to capture this nonlinearity either by using a reciprocal transformation of income per capita or its squared value. In contrast, the coefficient of the fiscal debt ratio to GDP, although significant, turned out to be disappointingly small—a 100pp increase in this variable raises the interest rate by a mere .55pp on impact and by 1.1pp in the long run! This might relate to the fact that the debt demand for investment-grade sovereigns is highly elastic, but we’re unable to capture this effect with the introduction of a multiplicative IGRADE-times-Y dummy variable in the regression. Other possibility is that the proxies we used for fiscal debt for some emerging countries are not a good approximation to their true values (see Appendix for a description of this variable).

In summary, we’ve shown that, appropriately instrumented, financial dollarization has a significant negative impact on the real interest rate—which indicates that this variable cannot remain absent in empirical analysis of financial dollarization as has been the case until now. We also found the real interest rate to be a strongly autoregressive variable, indicating the importance of using dynamic panel-data regressions rather than simple static regressions to obtain statistically significant results for the estimation of the impact of systemic risk variables on the real interest rate. We also established the negative effect on the real interest rate of price-dilution risks measured both by inflation volatility and inflation acceleration. Public debt impacted positively on the real interest rate but perhaps with a weaker effect than we would obtain if our sample could have been appropriately split into investment and non-investment grade sovereigns. Investment-grade status and per-capita income were shown to have large negative effects on the real

interest rate. We could not determine any quantitatively relevant direct or indirect effect on the real interest rate of rule of law, capital controls, or dollarization restrictions. These variables were however shown to have an important role to play as instruments for the dollarization ratio entering the determination of real interest rates.

## **V. Brazil's special case**

Brazil offers an interesting case study for our findings. A “serial defaulter” in the terminology of Reinhart and Rogoff (2004b), and second only to Congo in the magnitude of currency depreciation in the 1970-2001 period (Reinhart and Rogoff, 2004a), it nonetheless managed to avoid financial dollarization and developed a large and sophisticated financial market based entirely on its own domestic currency. Short-duration is pervasive, but what most calls attention are the country's very high real interest rates. Our presumption is that these are interrelated phenomena: if systemic risks are high, unusually high real interest rates would be the price to pay to escape dollarization *and* develop a large local-currency-based financial market.

Let us first establish a few facts, starting with the evidence that Brazil is indeed ‘underdollarized’ when compared to its peers. This is indicated in Graph 2, taken from the 2005 Inter-American Development Bank report (IDB, 2005), which depicts deposit dollarization ratios, both domestic and off-shore, for Latin American countries in 2001 (offshore dollarization is calculated on the basis of deposits by country of origin in BIS-surveyed off-shore banks). With a 10% ratio of (off-shore) dollar deposits to total onshore and off-shore bank deposits, Brazil is by far the country with the lowest dollarization ratio in the region. Observe incidentally that Venezuela, which as Brazil also forbids domestic dollar deposits, has an offshore dollarization ratio five times higher than Brazil's.

Despite high systemic risks, Brazil managed to develop a large domestic-currency-based financial market, as indicated by the mean ratio of M3 to GDP in 1996-2005, as depicted in Graph 3 for all countries in our sample with such information in IMF's IFS database<sup>11</sup>. Honduras (!) excepted, by this measure Brazil has the largest financial market in Latin America, comparable in size to those in Europe. A similar picture obtains if consideration is given to stock market capitalization rates in non-investment grade countries covered by the World Bank WDI database (Graph 4). Brazil's stock market cap averaged 60% of GDP in 2005; all other non-investment grade Latin American and Caribbean economies displayed lower ratios. In the region, Brazil is second only to Chile (with a 118% market cap), an investment grade country.

Finally, indeed Brazil has very high real interest rates. This is indicated in Graph 5, in which they are compared with the overall and the sub-investment grade country RIR mean values, and with the sums of such means with one standard deviation. From 1996 to 1999, Brazil's rates are higher than the means-plus-one-standard-deviation limits. Since then, they hover around these limits (particularly if we take the electoral transition years of 2002 and 2003 altogether), but are always much higher than the sample means.

Our statistical procedures for the determination of RIRs seem able to capture Brazil's idiosyncrasies: high inflation volatility, sub-investment grade status, and lack of dollarization together with a highly developed local capital market (the latter is captured in our regressions by Brazil's public debt to GDP ratio). Furthermore, Brazil's capital controls and poor jurisdiction (as captured by the WB rule-of-law index) are also present in our empirical

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<sup>11</sup> Several cross-country studies of 'financial deepening' (IADB, 2005, for example) fail to capture the extension of Brazil's capital markets because they use as indicators either M2 (which does not include the all-important money-market Brazilian funds industry) or private bank credit (which fails to capture the important role of bank credit to government in Brazil, either directly or through the money-market funds industry).

analysis. How far then are we able to unveil the mystery of Brazil's very high interest rates?

To answer this question, we constructed Table 6. In it we added RIR forecasts for 2005 and 2006 to our estimated RIRs in the 1996-2004 period, always based on regression (6) of Table 5<sup>12</sup>. The first three columns contain respectively the accumulated yearly nominal overnight interest rate, actual consumer price inflation, and expected consumer price inflation (this is the median expected inflation for year  $t$  in December of year  $t-1$ , in Brazil's Central Bank survey of market-participant expectations; available from January 2000). Our predicted RIRs (that is, estimated RIRs for 1996-2004; regression-based RIR forecasts for 2005-06) are in the 4<sup>th</sup> column of the table. The 5<sup>th</sup> column lists actual RIRs (resulting from the division of column (1) by column (3)). The 6<sup>th</sup> column exhibits 'targeted' RIRs, the rationale for which is explained below, and defined as the minimum between estimated RIRs and 'expected' RIRs, where the later results from the division of nominal interest rates by expected inflation, i.e., column (1) divided by column (4)).

The 7<sup>th</sup> column exhibits the excess of actual to predicted RIRs (column (5) divided by column (4) minus one)—thus summarizing our panel-based regression's power to explain Brazil's observed real interest rates. Finally, the 8<sup>th</sup> column shows the excess of targeted over predicted RIRs. Graph 6 summarizes the evolution of actual, predicted, and targeted RIRs.

Consider first predicted RIRs in the 1996-2004 period. Except for two extreme values in the neighborhood of 10% during the 1998-99 balance of payment crisis, predicted RIRs are surprising stable in the range of 5.5% to 7.5%. The overall (geometric) average is 7.2% but, excluding the crisis years of 1998 and 1999, the average is 6.7%. In the 2000-2004 period, after exchange rate floating and inflation targeting were adopted, the (geometric) average of

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<sup>12</sup> To generate estimated and forecast RIRs we use as regressors observed RIRs in the previous period.

predicted RIRs is 6.6%. We may as well take this value to be Brazil's "standard" real interest rate.

Comparing predicted RIRs in column (4) with actual RIRs in column (5), we conclude that our empirical model is totally unable to replicate the extremely high real interest rates in 1996-99. As Graph 6 illustrates, in this period actual RIRs are up to three times as high as predicted RIRs. In 1996-98, an overvalued exchange rate peg prevailed and monetary policy was mostly driven by balance of payments considerations (in a context of successive international financial crises); 1999 was the first year of floating exchange rates, with monetary policy held extremely tight to prevent an inflation blow-out.

We thus center attention on the 2000-06 period, during which a regular inflation-targeting framework was in force and the exchange rate was allowed to float rather freely. Even in this period, 2002 excepted, actual RIRs are higher than predicted RIRs, as shown in column (7) of Table 6. Thus part of the mystery of Brazil's very high interest rates remains after our empirical investigation. More specifically, in 2000-04 the actual RIR geometric mean is 9.4% which compares with a mean predicted RIR of 6.6% in the same period—actual RIRs are thus on average 40% higher than our panel-based predicted values.

Can we at least say that there is a trend toward the convergence of actual to predicted RIRs? It is to try to answer this question that we used our regression results to forecast predicted RIRs for 2005 and 2006, as shown in the last two lines of Table 6, and the answer is: unfortunately not, as the ratios of actual to forecast RIRs in this latter period are even higher than in 2000-2004.

An important caveat is however in order. The Central Bank board members most directly responsible for monetary policy in the 2003-06 period have correctly argued in Bevilaqua et al. (2007) that a fundamental challenge

for monetary policy in this period was to establish Central Bank's inflation fighter reputation in a context of adverse expectations and above-the-target inflation rates. Inflation expectations were always higher than actual inflation in 2003-06 as apprehended in columns (2) and (3) of Table 6. Column (1) of this table also displays the inflation surge of 2003 that was subsequently contained despite adverse inflationary expectations. We thus conceived the following scheme to elicit the targeted RIR of a prudent (and all-knowing) Brazilian Central banker in the 2000-06 period: it would fix the nominal interest rate according to the following rule:

Actual nominal interest rate = Targeted real interest rate multiplied by the maximum between actual and market-expected inflation rate.

This essentially says that if the Central Bank 'knows' that actual inflation will be higher than market expectations, it fixes the nominal interest rate according to actual inflation (this occurred in 2001 and 2002, as seen in Table 6). If however it observes an expected inflation rate higher than the actual rate, then (in order to bring inflationary expectations down) it fixes the nominal interest rate according to expected inflation (this occurred in 2000 and 2003-06, as indicated in Table 6). Inverting the terms of the above equation, we constructed a series for targeted RIRs, simply by dividing the nominal interest rate in column (1) by the higher of actual inflation (column 2) and expected inflation (column 3). We finally calculated, in column (8) of Table 6, the ratio of such targeted RIRs to predicted RIRs. The conclusion of this procedure is that Brazil's high real interest rate mystery diminishes but is still there (except for 2002). On the average for the 2000-06 period, targeted RIRs are 28% higher than predicted RIRs. Furthermore, we do not observe a trend for this difference to subside through time.

Should we throw the towel? We not think so. Thus, observe in Table 6 and Graph 5 that the lack of convergence is due to two targeted RIR outliers, in 2003 and 2005. The former was the initial year of Lula's left-leaning

presidency. It was only natural that Central Bank's recently-appointed board would wish to leave no doubt in market-participant minds of their commitment to fight an inflation rate that reached 12% in the previous year--hence a very high targeted RIR for 2003 is explainable. 2005 is another story. Although there was a temporary inflation surge in mid-2004, the Central Bank seems to have overreacted to this surge, as suggested by the well-below-the-target inflation rate in 2006<sup>13</sup>. However, from late-2005 the Central Bank started an easing cycle that is still on course. Thus, the ongoing year of 2007 is our final test for convergence. Market participants are anticipating an accumulated Selic rate of 11.5% for the year. If this is contrasted with an inflation target of 4.5%, there results a RIR of 6.7%, perfectly in line with our guess for the standard RIR for Brazil. Market participants however are also anticipating an inflation of only 3.5% for 2007, thus implying a RIR of 7.7%, still on the high side, but only 1pp off-the-mark from our proposed standard. We thus conclude that Brazil is finally converging toward a RIR compatible with its fundamentals and policy idiosyncrasies--it is still high, but there is no longer a mystery about it.

## VI. Conclusions

One purpose of this paper was to expand the scope of the dollarization literature to empirically analyze the systemic risk determinants of the real interest rate in emerging economies. We're particularly interested in investigating the negative relation between deposit dollarization and real interest rates, as anticipated in our simple analytical model. Our findings, obtained with a panel of 66 countries in the 1996-2004 period, indicated that, appropriately instrumented, deposit dollarization has a negative impact on the

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<sup>13</sup> Target of 4.5%  $\pm$  2%; actual inflation of 3.1%.

real interest rate. This suggests that this variable cannot remain absent in empirical analysis of financial dollarization as has been the case until now.

We found the real interest rate to be a strongly autoregressive variable, indicating the importance of using dynamic panel regressions rather than simple static panel regressions to obtain statistically significant results for the estimation of the impact of systemic risk variables on the real interest rate. We also established the negative effect on the real interest rate of price-dilution risks measured both by inflation volatility and inflation acceleration. Public debt impacted positively on the real interest rate but perhaps with a weaker effect than would obtain if we had better quality debt data. Investment-grade status and per-capita income were shown to have large negative effects on the real interest rate. Thus, obtaining an investment grade rating reduces the real interest rate by 2pp on impact and by a whopping 4pp in the long run. We could not determine any substantive direct or indirect effect on the real interest rate of rule of law, capital controls, or dollarization restrictions. These policy-environment variables were however shown to have a critical role to play as instruments for the dollarization ratio entering the determination of real interest rates.

Brazil is an interesting case study for our findings, because despite high systemic risk it managed to avoid financial dollarization and developed a large local-currency-based financial market. Short-duration is pervasive, but what most calls attention are the country's very high real interest rates. We started with the presumption that these phenomena were interrelated: if systemic risks are high, high real interest rates are the price to pay to avoid dollarization *and* develop a large local-currency-based financial market. However, we had some surprises on the way. First, during the 1996-98 period, when an exchange rate peg prevailed and monetary policy was mostly driven by adverse balance of payments considerations, Brazil's real interest rates proved to be up to three times as high as our panel-based estimates.

We thus centered attention on the 2000-06 period, during which a regular inflation-targeting framework was in force and the exchange rate was allowed to float. Even then, 2002 excepted, we found actual real interest rates to be much higher than predicted, thus part of the mystery of Brazil's very high interest rates seemed to remain even after our empirical investigation. Allowing for the fact that in 2003-06 the Central Bank under Lula had to establish its reputation as an inflation fighter, we devised an exercise incorporating adverse expectations and Central Bank prudence in our estimates, thus being able to reduce Brazil's high real interest rate mystery to less than we initially estimated. Although we did not discern a clear trend for the remaining disparity between observed and predicted rates to diminish after 1999, we observed that this lack of convergence was due to two outliers, namely 2003 and 2005. Thus, the ongoing year of 2007 is our acid test for convergence. Market participants are anticipating a real interest rate of 7.7%, still on the high side, but only 1.1pp off-the-mark from our proposed standard RIR for Brazil, which is 6.6%.

A weak spot in our analysis is that our sample is very limited in the time dimension. Future research should thus endeavor to uncover dynamic relations not contemplated by our results. In this context, much additional effort on the part of the international organizations is badly needed to provide comparable fiscal data for a larger number of countries and years. The same can be said with respect to data for broader money aggregates, such as M3. Finally, in this paper we only investigated two of the possible financial consequences of systemic risk, i.e., domestic financial dollarization and high real interest rates. Further research effort is required to incorporate offshore dollarization, short-termism, indexation, and financial shallowness as alternative systemic-risk-coping mechanisms in emerging economies in general, and Brazil in particular.

**Table 1 – Sample of Countries – 2004 Status of the Sovereign Ratings by Standard & Poor's**

<b>Speculative Grade</b>	<b>Investment Grade</b>
Argentina	Australia
Bolivia	Austria
Brazil	Bahrain
Bulgaria	Belgium
Colombia	Canada
El Salvador	Chile
Grenada	China
Guatemala	Hong Kong
India	Croatia
Indonesia	Cyprus
Morocco	Denmark
Mozambique	Estonia
Pakistan	Finland
Paraguay	France
Philippines	Germany
Romania	Greece
Russia	Hungary
Sri Lanka	Iceland
Turkey	Ireland
Ukraine	Israel
Uruguay	Italy
Venezuela	Japan
	Korea
	Kuwait
	Latvia
	Lithuania
	Malaysia
	Mexico
	Netherlands
	New Zealand
	Norway
	Poland
	Portugal
	Singapore
	Slovak Republic
	Slovenia
	South Africa
	Spain
	Sweden
	Switzerland
	Thailand
	Tunisia
	United Kingdom
	United States

**Table 2 - Basic Statistics (1996-2004)**

	Capital Control Index (0-100)	Debt to GDP (%)	Dollarization Index (%)	1a. Dif Inflation	Per Capita Income (USD)	Inflation (CPI % annual)	Nominal Interest Rate (% annual)	Jurisdictional Uncertainty	MVP	Real Interest Rate (% annual)	Sovereign Ratings -Standard and Poor's (SRSP)	Restrictions
<b>Mean</b>	68.75	57.35	18.63	-1.40	9,129.31	9.07	12.67	35.58	0.45	3.50	8.06	0.59
<b>Median</b>	62.50	53.84	9.25	-0.37	4,366.51	5.19	7.68	33.00	0.45	3.07	7.00	0.00
<b>Maximum</b>	100.00	149.00	88.40	58.06	37,164.60	85.74	91.95	86.10	1.15	66.15	16.00	5.00
<b>Minimum</b>	37.50	5.86	0.00	-64.96	752.33	-0.84	0.11	0.00	1.43E-07	-38.19	0.00	0.00
<b>Std. Dev.</b>	21.12	27.11	21.98	9.65	9,931.15	14.00	15.00	23.92	0.34	6.34	4.48	1.29

Sources: World Bank, WDI on line; World Bank, Governance Indicators; IMF, IFS on line; Edwards (2005); Levy-Yeyati (2005), Standard & Poor's (2005). Authors' calculations.

Notes: The Capital Account Liberalization Index has a scale from 0 to 100, where a higher number denotes a higher degree of capital mobility; Dollarization Index is the deposit dollarization to the total deposits ratio and ranges from 0 to 100%; Sovereign Ratings is provided by Standard & Poor's and the rating scales were converted to assigned values from 0 to 16, where from 0 to 6 are speculative grades and from 7 to 16, investment grades; Restrictions has a scale from 0 to 5, where a higher number denotes more restriction on residents' foreign currency deposits' holdings.

**Table 3 – Correlation Matrix**

	Capital Control Index	Debt to GDP (%)	1a. Dif Inflation	Dollarization Index (%)	Per Capita Income (USD)	Investment Grade	Jurisdictional Uncertainty	MVP	Restrictions	Real Interest Rate	SRSP
<b>Capital Control Index</b>	1.000000	0.290952	0.063392	-0.097274	0.542851	0.258888	-0.322345	-0.142428	-0.255746	0.102777	0.461607
<b>Debt to GDP (%)</b>	0.290952	1.000000	0.077700	-0.048957	0.058824	-0.034903	0.110691	-0.001207	-0.097238	-0.018970	-0.077996
<b>1a. Dif Inflation</b>	0.063392	0.077700	1.000000	-0.042672	0.085357	0.102064	-0.079723	-0.076802	0.002686	-0.034602	0.109289
<b>Dollarization Index (%)</b>	-0.097274	-0.048957	-0.042672	1.000000	-0.289456	-0.432265	0.173883	0.235163	-0.374892	0.125637	-0.327461
<b>Per Capita Income (USD)</b>	0.542851	0.058824	0.085357	-0.289456	1.000000	0.621359	-0.733519	-0.403103	-0.330970	-0.012578	0.796915
<b>Investment Grade</b>	0.258888	-0.034903	0.102064	-0.432265	0.621359	1.000000	-0.738424	-0.514105	-0.135315	-0.047086	0.813202
<b>Jurisdictional Uncertainty</b>	-0.322345	0.110691	-0.079723	0.173883	-0.733519	-0.738424	1.000000	0.454477	0.214887	-0.126401	-0.853670
<b>MVP</b>	-0.142428	-0.001207	-0.076802	0.235163	-0.403103	-0.514105	0.454477	1.000000	-0.021070	0.045367	-0.551389
<b>Restrictions</b>	-0.255746	-0.097238	0.002686	-0.374892	-0.330970	-0.135315	0.214887	-0.021070	1.000000	0.145836	-0.197132
<b>Real Interest Rate</b>	0.102777	-0.018970	-0.034602	0.125637	-0.012578	-0.047086	-0.126401	0.045367	0.145836	1.000000	0.001969
<b>SRSP</b>	0.461607	-0.077996	0.109289	-0.327461	0.796915	0.813202	-0.853670	-0.551389	-0.197132	0.001969	1.000000

Sources: World Bank, WDI on line; World Bank, Governance Indicators; IMF, IFS on line; Edwards (2005); Levy-Yeyati (2005), Standard & Poor's (2005). Authors' calculations.

**Table 4 – Econometric Results – First-Step Estimate - Reduced Form**  
**Dependent Variable: Dollarization Index (DOLLAR) (1996-2004)**

<b>MODELS</b>	<b>1</b>	<b>2</b>	<b>3</b>
<i>Constant</i>	38.4** (0,045)	37.6** (0.05)	39.1** (0.042)
<i>R (Restrictions)</i>	-7.55** (1.75)	-7.50** (2. 01)	-7.250** (2. 01)
<i>JU (100-Rule of Law)</i>		0.220** (0.080)	0.250** (0.080)
<i>CAPLIB</i>			- 0.095** (0.04)
<b>R2</b>	0.28	0.31	0.33
<b>No. of Countries</b>	57	57	57
<b>No. of observations</b>	369	358	358

Notes: \* significant at 10%, \*\* significant at 5%. Standard Errors are in parentheses.

**Table 5 - Econometric Results - Dependent Variable: Real Interest Rate (r) - Dynamic Panel Analysis (1996-2004)  
GMM-SYS - Blundell and Bond (1998)**

	(1)	(2)	(3)	(4)	(5)	(6)
$r_{-1}$	0.491** (0.146)	0.501** (0.15)	0.511** (0.149)	0.511** (0.15)	0.512** (0.16)	0.511** (0.157)
$D^*$	-0.0013** (0.005)	-0.00129** (0.005)	-0.00129** (0.005)	-0.0012** (0.005)	-0.0012** (0.005)	-0.0011* (0.005)
$IGRADE$		-1.710** (0.551)	-1.714** (0.554)	-1.717** (0.555)	-1.910** (0.560)	-2.009** (0.8111)
$MVP$			0.288** (0.141)	0.275* (0.141)	0.270** (0.133)	0.298** (0.129)
$B$ ( <i>Fiscal Debt to GDP</i> )				0.0055** (0.001)	0.0055** (0.0012)	0.0055** (0.0014)
$\Delta\pi$					0.0111** (0.006)	0.0112** (0.007)
$Y$ ( <i>Per Capita GDP</i> )						-0.0008* (0.0005)
No. of countries	66	66	66	66	66	66
No. of parameters	3	4	5	6	7	8
No. of observations	456	456	436	436	436	436
Specification Tests ( $p$ value)						
Sargan Test	0.98	0.97	0.98	0.99	0.99	0.99
First-Order Serial Correlation	0.001	0.002	0.002	0.002	0.000	0.000
Second-Order Serial Correlation	0.455	0.454	0.452	0.568	0.595	0.584

Notes: \* indicates that a coefficient is significant at the 10% level, and \*\* significant at 5% level.

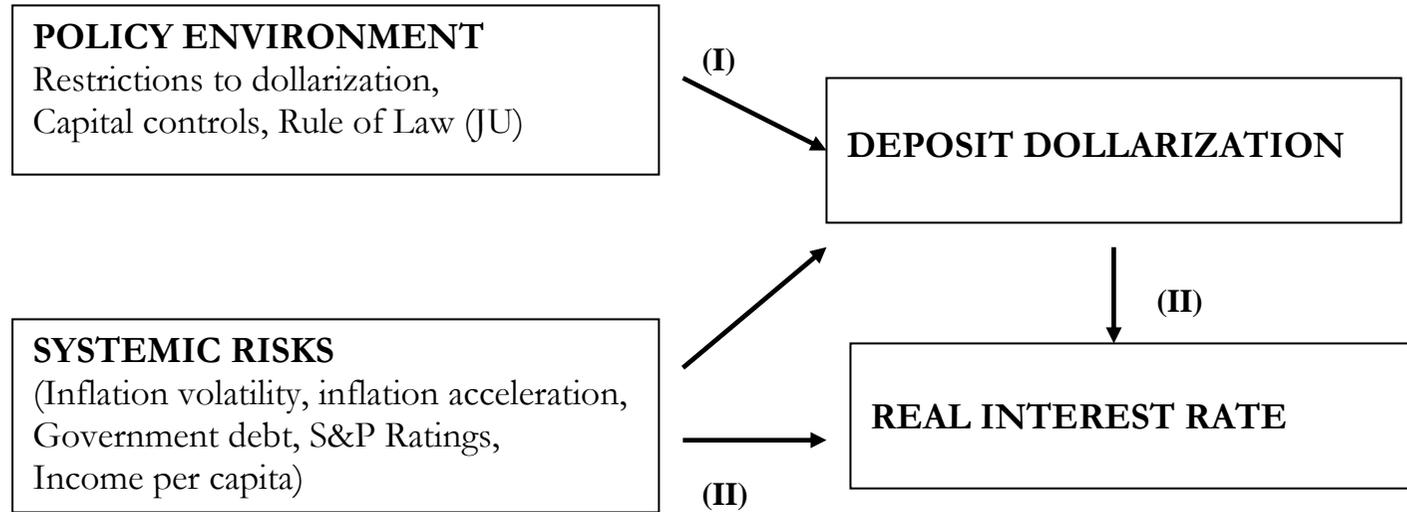
Standard errors and tests are based on the robust variance matrix. Wald (joint) tests the significance on all regressors except dummies; Wald (dummy) tests the significance on all dummies, Wald (time) the significance of the time dummies and the constant. The tests for 1<sup>st</sup> and 2<sup>nd</sup> order serial correlation are asymptotically distributed as standard normal variables (Arellano and Bond, 1991). The p-values report the probability of rejecting the null hypothesis of no serial correlation, where the first differencing will induce (MA1) serial correlation if the time-varying component of the error term in level is serially uncorrelated disturbance. The AR (2) test is listed as  $m_2$  in Arellano and Bond (1991). Windmeijer (2000) derives a small-sample correction which is implemented here.

**Table 6: Interest and Prices (%) 1996-2006**

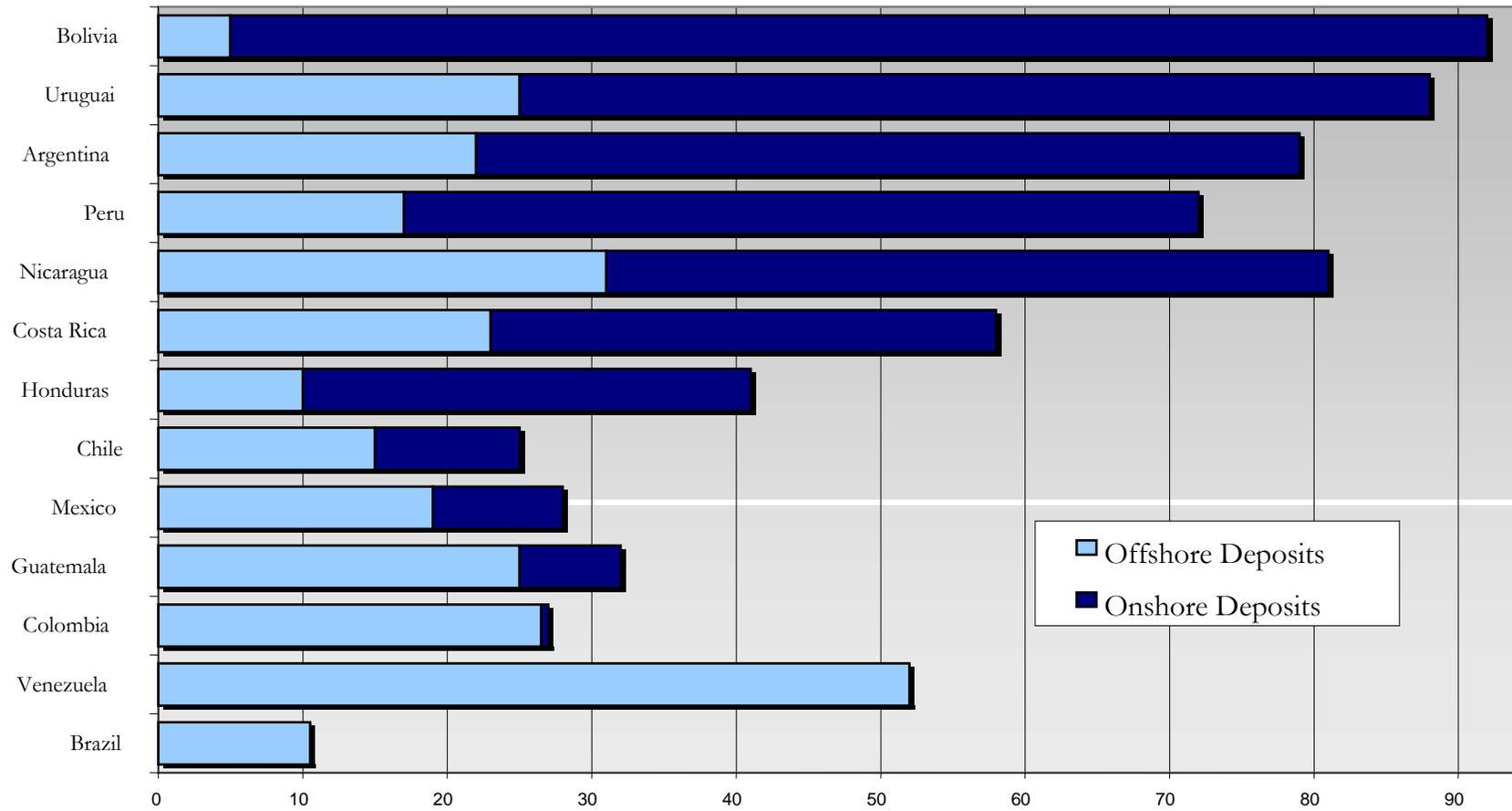
<b>Year</b>	<b>Nominal Interest Rates [1]</b>	<b>Actual CPI Inflation [2]</b>	<b>Expected CPI Inflation [3]</b>	<b>Predicted RIR [4]</b>	<b>Actual RIR [5]</b>	<b>Targeted RIR [6]</b>	<b>Excess Actual/ Predicted [7]</b>	<b>Excess Targeted/ Predicted [8]</b>
1996	27,41	9,56	n.a	5.45	16,3	n.a	10.3	n.a
1997	24,79	5,22	n.a	7.56	18,6	n.a	10.2	n.a
1998	28,79	1,66	n.a	10.21	26,7	n.a	14.9	n.a
1999	25,59	8,94	n.a.	9.02	15,3	n.a	5.8	n.a
2000	17.43	5.97	7.00	7.11	10.8	9.7	3.5	2.5
2001	17.32	7.67	4.30	6.88	9.0	9.0	1.9	1.9
2002	19.17	12.53	4.80	7.41	5.9	5.9	(1.4)	(1.4)
2003	23.35	9.30	12.56	6.21	12.9	9.6	6.3	3.2
2004	16.25	7.60	9.22	5.28	8.0	6.4	2.6	1.1
2005	19.05	5.69	7.47	6.65	12.6	10.8	5.6	3.9
2006	15.08	3.14	5.68	7.05	11.6	8.9	4.2	1.7

**Sources: Central Bank of Brazil and Authors' Calculations.**

Graph 1 – Two-step Empirical Strategy

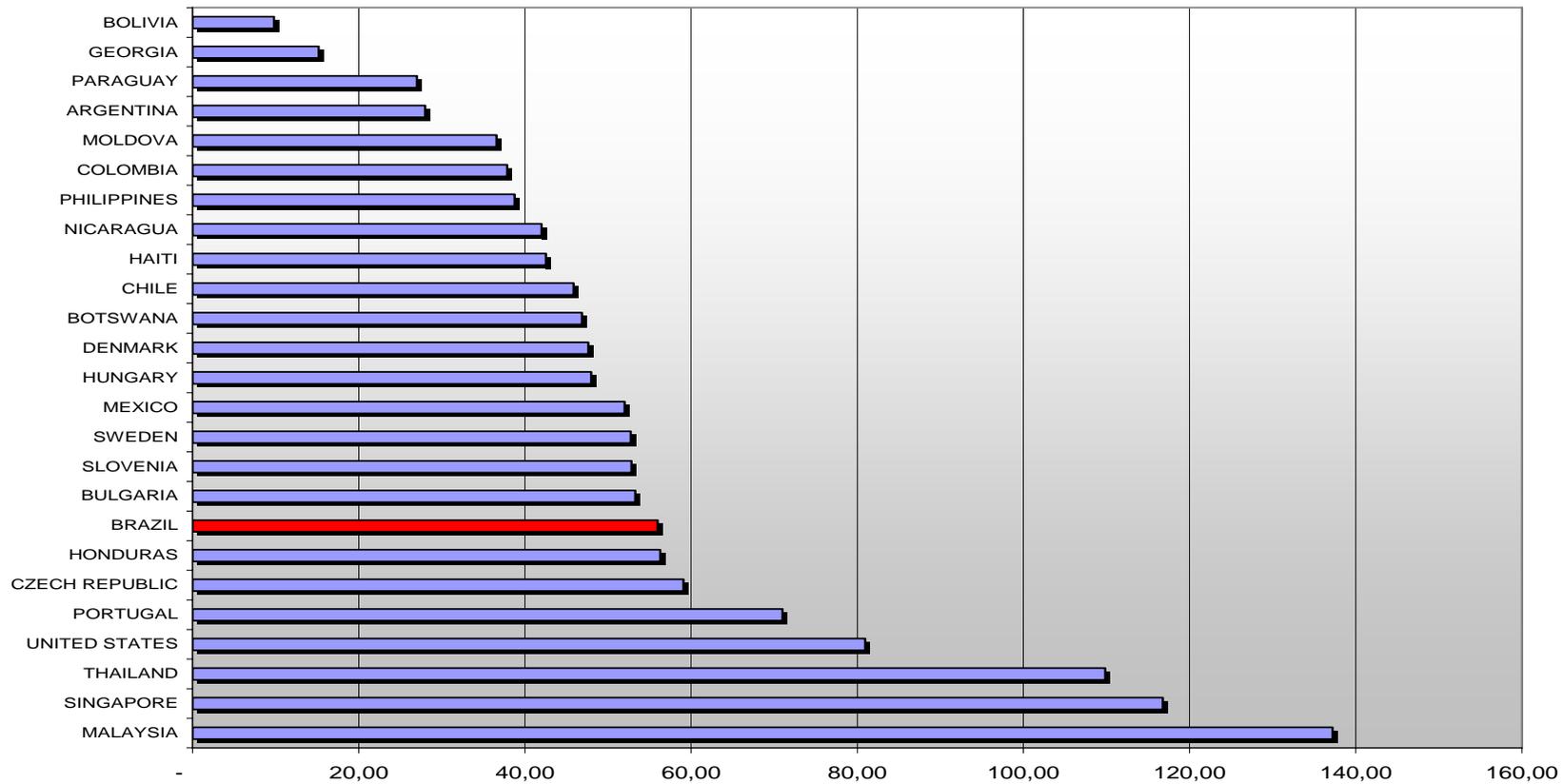


**Graph 2 – Onshore and Offshore Deposit Dollarization in Latin America (2001)**



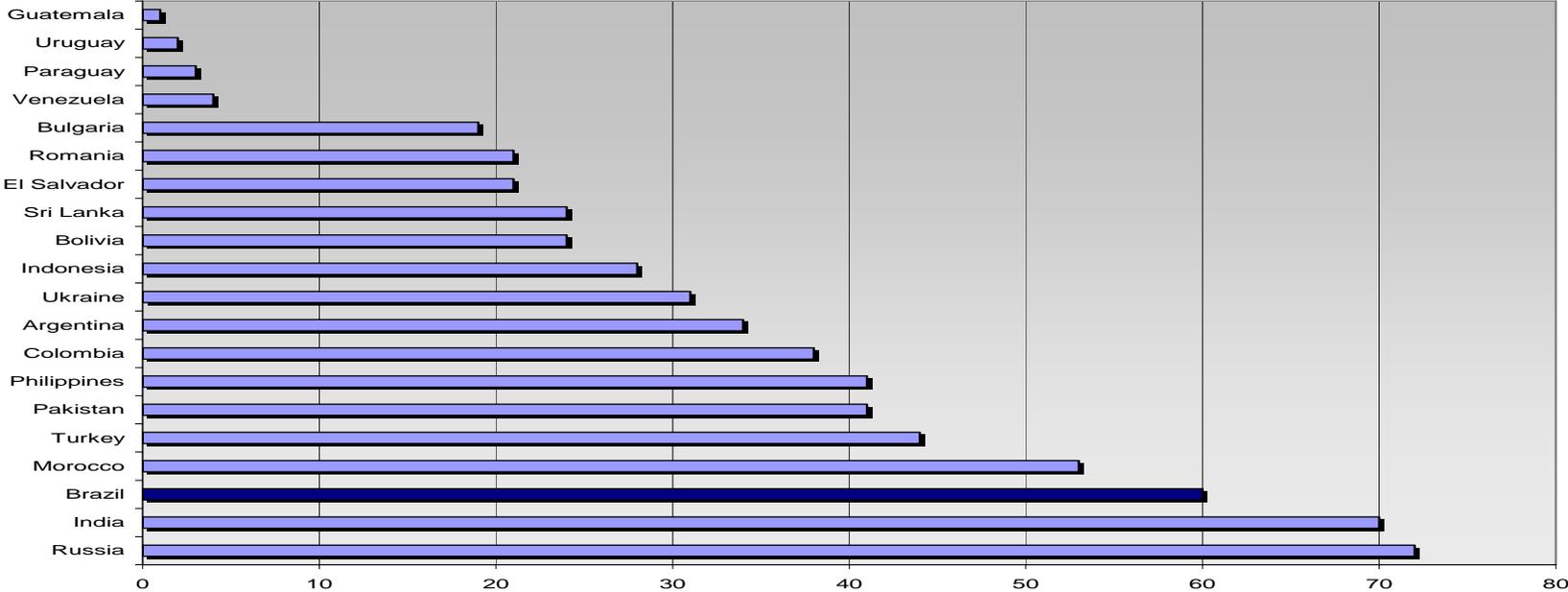
Source: IADB (2005)

Graph 3 – Broad Money in Selected Countries – M3 to GDP (per cent) Mean 1996-2005



Source: IMF, *IFS on line*. Authors' calculation.

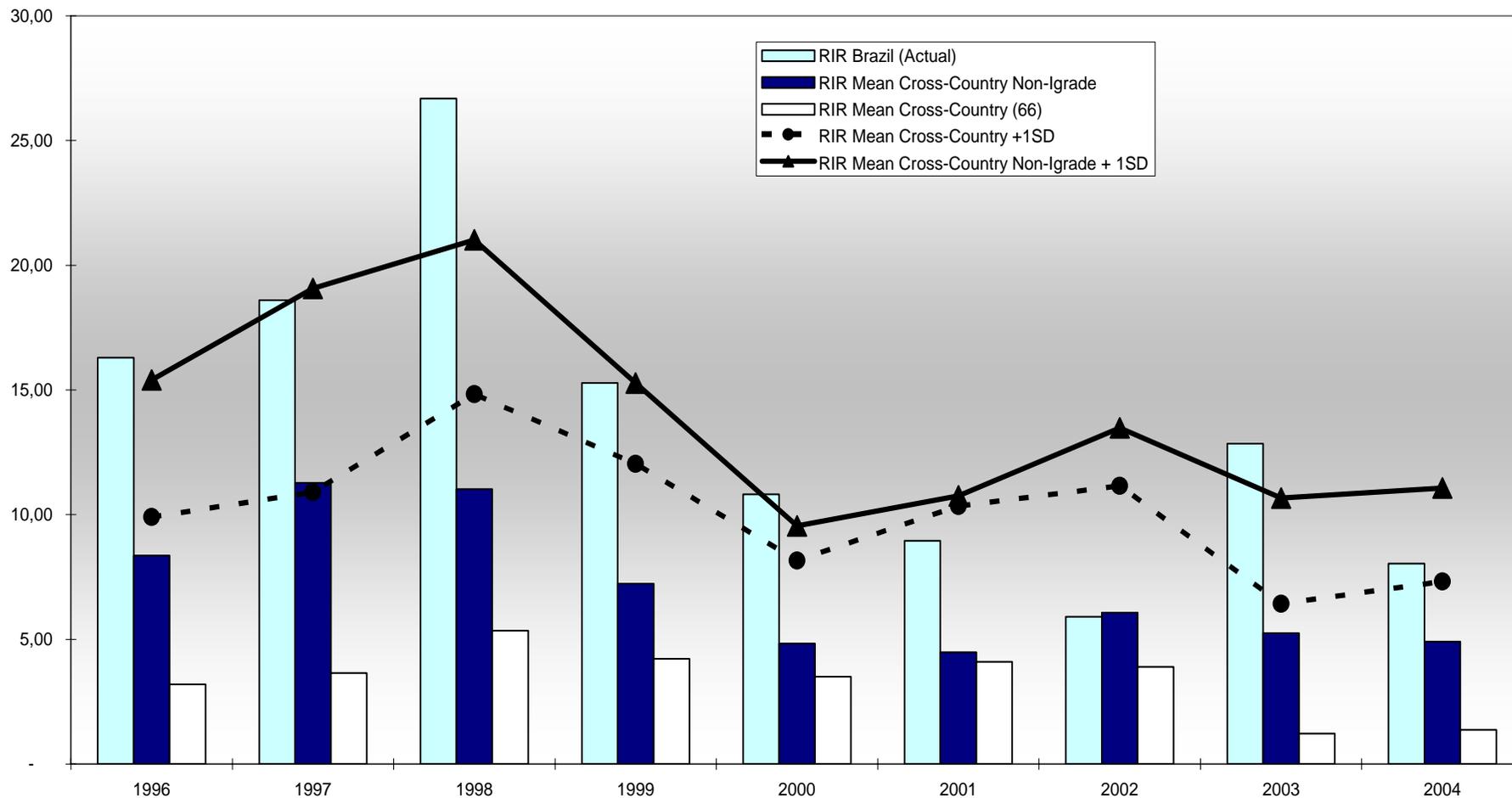
**Graph 4 - Speculative Grade Economies: Market Capitalization of Listed Companies (% GDP) - 2005**



Source: World Bank. *World Development Indicators database on line.*

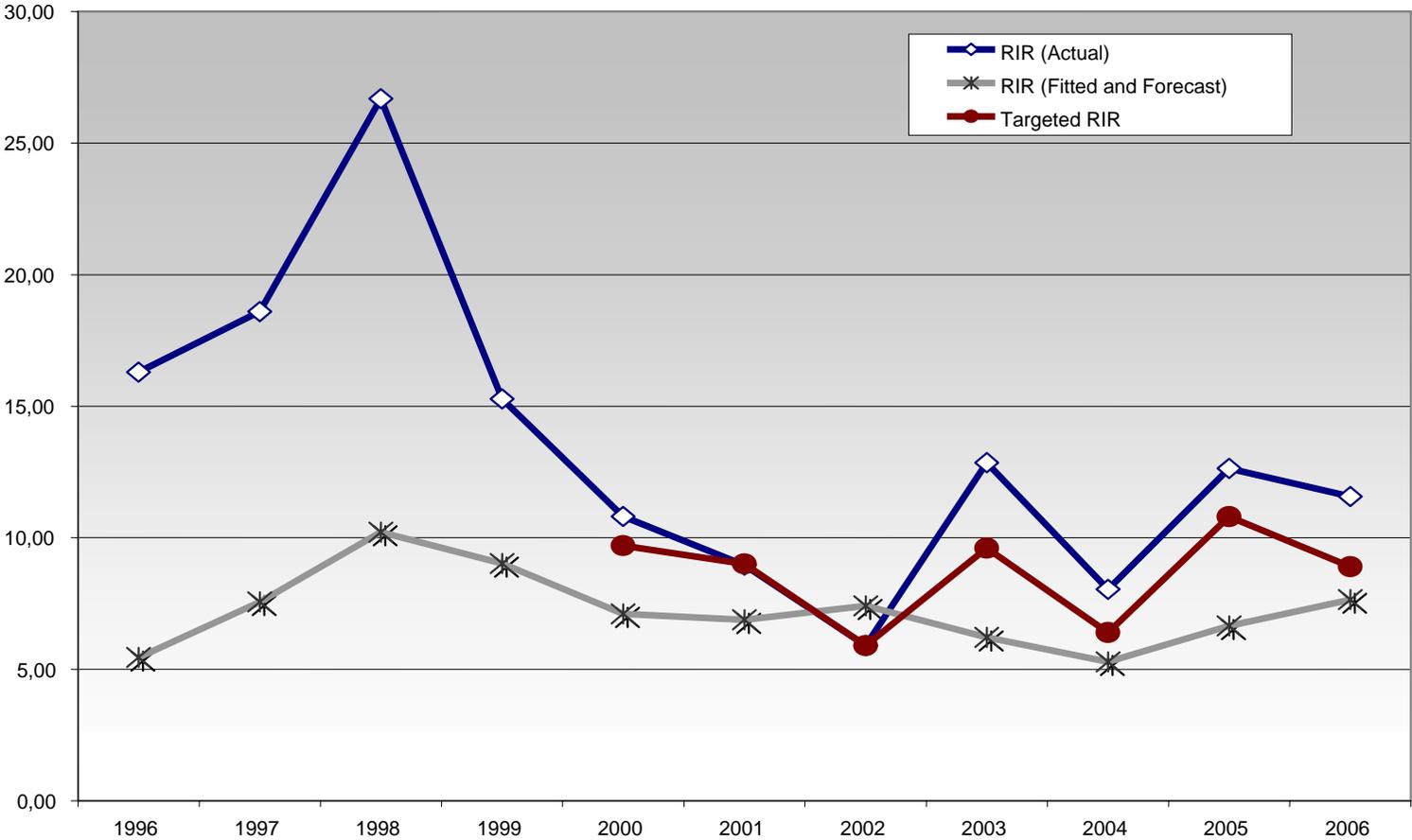
Note: Market capitalization (also known as market value) is the share price times the number of shares outstanding. Listed domestic companies are the domestically incorporated companies listed on the country's stock exchanges at the end of the year. Listed companies do not include investment companies, mutual funds, or other collective investment vehicles. Original source: Standard & Poor's, Emerging Stock Markets Fact book and supplemental S&P data, and World Bank and OECD GDP estimates.

**Graph 5. Real Interest Rate: Brazil and Cross-Section Sample Means and +1 Standard Deviation (1996-2004)**



Source: Bacen, IMF. *IFS on line*, and Authors' calculation.

**Graph 6: Brazil. Real Interest Rate – Actual, Fitted/Forecast, and Targeted – 1996-2006 (% per year)**



Source: Central Bank of Brazil; Table 5, equation 6, with forecasts for 2005-06.

## APPENDIX

### DATA SOURCES AND PROCEDURES

**Real Interest Rate (RIR)** – Ratio of one plus the average of the annualized end-of-month money-market interest rate in IFS (line 60B, ZF) to one plus the average of the annualized monthly consumer price index variation (IFS, line CPI), minus one, in percentage terms.

**Dollarization Ratio (Dollar)** – Deposit dollarization over total deposits ratio. Source is Levy-Yeyati (2006). Original sources: IMF Staff Reports, Central Bank bulletins, Balino et al. (1999), De Nicoló et al. (2003), and Arteta (2003).

**Delta-inflation ( $\Delta\pi$ )** – Absolute-value difference between this year's and last year's inflation, both calculated as the average of the annualized monthly consumer price index variation (IFS, line CPI), in percentage terms.

**Fiscal Debt to GDP (B)** – Ratio of the consolidated public sector debt to GDP, in percentage terms, from Callen et al. (2003)'s data set and Central Banks. For approximately 30% of the sample, all developing countries, this data is not available and was proxied on the basis of a panel regression of debt-to-GDP to PPGD-to-GDP (public and publicly guarantee debt service to GDP from World Bank, *Global Development Finance on line*). With this regression, an estimate was constructed for the missing debt-to-GDP ratios on the basis the countries' PPGD-to-GDP ratios. Regression results and estimates available from the authors.

**Investment Grade (IGRADE)** – Equal to 1 for a sovereign investment-grade rating and zero for a speculative-grade ratio. This variable was maintained constant for each country on the basis of its status in 2004. Source: Standard & Poor's.

**“Jurisdictional Uncertainty” (JU)** – Equal to 100 minus the World Bank “rule of law” index ranging from 0 to 100. As we had values for this variable only for even years, odd-years values were assumed equal to the immediately preceding even-values. Source: World Bank, Governance Indicators.

**Capital account liberalization index (CAPLIB)** – Index described in Edwards' (2005), gently provided to us by the author. It is a scale from zero to 100 in which higher values indicate increasing degrees of capital account liberalization.

**Per Capita GDP (Y)** – This is in constant 2000 US dollars. Source: World Bank, World Development Indicators.

**Restrictions (R)** – Index of restrictions on holdings of foreign currency deposits by residents, ranging from zero (no restrictions) to 5 (maximum restrictions). Source: Levy-Yeyati (2005). Original sources: IMF's Annual Report on Exchange Arrangements and Exchange Restrictions (EAERR), revised and expanded by Levy-Yeyati from De Nicoló et al. (2003) using the same methodology.

**Minimum Variance Portfolio (MVP)** - This is derived from a portfolio choice model, in which risk-averse local investors opt between a local-currency-denominated and a dollar-denominated asset. As shown in Ize and Levy-Yeyati (2003), if the uncovered interest-parity condition holds, the dollar share of the optimal investment portfolio, which replicates the minimum variance portfolio, is equal to  $MVP = [Var(\pi) + Cov(\pi, s)] / [Var(\pi) + Var(s) + 2Cov(\pi, s)]$ , where  $\pi$  is the inflation rate in local currency and  $s$  is the real exchange rate. To estimate a country's MVP for year  $t$ , we used monthly data on inflation (CPI) and nominal exchange rate changes for that country in year  $t$ . Source: IMF's IFS on line.

## References:

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